



BID ANALYSIS WORKSHEET

DATE: 8/1/2014

PROJECT NUMBER: CD2-84

PREPARED BY: Dan Knapp

PROJECT NAME: Cornell-Dubilier

ITEM: Analytical

ORDER REQUIRED ON SITE BY: 8/4/2014

revised 5/21/13

Manager: <u>Mackinney</u>		1		2		3		4		
		Vendor	Test America Laboratories, Inc	EMSL Analytical, Inc	New Jersey Analytical Labs	York Analytical Labs				
FCA: <u>Knapp</u>		Vendor Rep.	David Lissy	David Prince	Layne Moulton	Richard August				
		Phone	732-549-3900	800-220-3675	609-737-3760	203-325-1371 ext 834				
Consent Required: <u>No / Yes</u>		City, ST, Zip								
		Email address	david.lissy@testamericainc.com	rdemalo@emsl.com	lmoulton@njlab.com	raugust@yorklab.com				
		Date Bid Rec'd	08/01/14	08/01/14	07/31/14	07/31/14				
		Terms	Net:60	Net:60	Net:60	Net:60				
		Notes:	3-day TAT 50% 48 Hour TAT 100% TCLP require minimu of 3 day TAT Does not agree to terms of RFQ	3-day TAT 200% 48 hour TAT 300%	3-day TAT 50% 48 hour TAT 100%	3-day TAT 30% 48 hour TAT 40%				
		Quantity	Unit Price	Extended	Unit Price	Extended	Unit Price	Extended	Unit Price	Extended
Cost including all taxes and fees, to analyze for Total RCRA 8 Metals		3	\$ 70.00	\$ 210.00	\$ 73.50	\$ 220.50	\$ 120.00	\$ 360.00	\$ 49.00	\$ 147.00
Cost including all taxes and fees, to analyze for TCLP RCRA 8 Metals		3	\$ 70.00	\$ 210.00	\$ 65.00	\$ 195.00	\$ 160.00	\$ 480.00	\$ 64.00	\$ 192.00
Cost including all taxes and fees, to analyze for Total Pest and Herb		3	\$ 180.00	\$ 540.00	\$ 227.00	\$ 681.00	\$ 85.00	\$ 255.00	\$ 135.00	\$ 405.00
Cost including all taxes and fees, to analyze for TCLP Pest and Herb		3	\$ 180.00	\$ 540.00	\$ 263.10	\$ 789.30	\$ 85.00	\$ 255.00	\$ 155.00	\$ 465.00
Cost including all taxes and fees, to analyze for Total VOC		3	\$ 65.00	\$ 195.00	\$ 45.00	\$ 135.00	\$ 95.00	\$ 285.00	\$ 60.00	\$ 180.00
Cost including all taxes and fees, to analyze for TCLP VOC		3	\$ 90.00	\$ 270.00	\$ 65.00	\$ 195.00	\$ 140.00	\$ 420.00	\$ 75.00	\$ 225.00
Cost including all taxes and fees, to analyze for Total SVOC		3	\$ 145.00	\$ 435.00	\$ 125.00	\$ 375.00	\$ 188.00	\$ 564.00	\$ 135.00	\$ 405.00
Tax (MUST include Tax)			\$ -		\$ -		\$ -		\$ -	
Total			\$ 2,400.00		\$ 2,590.80		\$ 2,619.00		\$ 2,019.00	
Recommended Vendor: <u>York Analytical Labs</u>										
Basis For Recommendation: (check all that apply) <input checked="" type="checkbox"/> _X_Best Value per RFQ <input type="checkbox"/> _Best Technically Accepted Supplier <input type="checkbox"/> _Sole Source <input type="checkbox"/> _Other(explain)										
Justification / Explanation for Award: (Must Complete) <u>York Analytical Labs provides the best value per the RFQ</u>										



BID ANALYSIS WORKSHEET

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PROJECT NAME: Cornell Dubilier

ITEM: Analytical

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Manager: <u>Mackinney</u>		1		2		3		4		
		Vendor	Test America Laboratories, Inc		EMSL Analytical, Inc		New Jersey Analytical Labs		York Analytical Labs	
FCA: <u>Knapp</u>		Vendor Rep.	David Lissy		David Prince		Layne Moulton		Richard August	
		Phone								
Consent Required: No / Yes		City, ST, Zip								
		Email address								
		Date Bid Rec'd	08/01/14		08/01/14		07/31/14		07/31/14	
		Terms	Net:60		Net:60		Net:60		Net:60	
		Notes:								
		Quantity	Unit Price	Extended	Unit Price	Extended	Unit Price	Extended	Unit Price	Extended
Cost including all taxes and fees, to analyze for TCLP SVOC		3	\$ 155.00	\$ 465.00	\$ 155.00	\$ 465.00	\$ 188.00	\$ 564.00	\$ 150.00	\$ 450.00
Cost including all taxes and fees, to analyze for PH		3	\$ 10.00	\$ 30.00	\$ 5.00	\$ 15.00	\$ 5.00	\$ 15.00	\$ 3.00	\$ 9.00
Cost including all taxes and fees, to analyze for Flashpoint		3	\$ 20.00	\$ 60.00	\$ 28.00	\$ 84.00	\$ 50.00	\$ 150.00	\$ 13.00	\$ 39.00
Cost including all taxes and fees, to analyze for Reactive CN/Sulfide		3	\$ 50.00	\$ 150.00	\$ 98.00	\$ 294.00	\$ 25.00	\$ 75.00	\$ 30.00	\$ 90.00
Cost including all taxes and fees, to analyze for Total PCB's		3	\$ 55.00	\$ 165.00	\$ 51.00	\$ 153.00	\$ 25.00	\$ 75.00	\$ 45.00	\$ 135.00
Cost including all taxes and fees, to analyze for TPH		3	\$ 65.00	\$ 195.00	\$ 200.00	\$ 600.00	\$ 65.00	\$ 195.00	\$ 35.00	\$ 105.00
Cost including all taxes and fees, to analyze for DRO, GRO		3	\$ 95.00	\$ 285.00	\$ 81.00	\$ 243.00	\$ 115.00	\$ 345.00	\$ 88.00	\$ 264.00
Tax (MUST include Tax)				\$ -		\$ -		\$ -		\$ -
Total				\$ 1,350.00		\$ 1,854.00		\$ 1,419.00		\$ 1,092.00

Recommended Vendor:

Basis For Recommendation: (check all that apply) ☐ Best Value per RFQ ☐ Best Technically Accepted Supplier ☐ Sole Source ☐ Other(explain)

Justification / Explanation for Award: (Must Complete)



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ITEM: Analytical

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Manager: <u>Mackinney</u> FCA: <u>Knapp</u> Consent Required: No / Yes		1		2		3		4		
		Vendor	Test America Laboratories, Inc		EMSL Analytical, Inc		New Jersey Analytical Labs		York Analytical Labs	
		Vendor Rep.	David Lissy		David Prince		Layne Moulton		Richard August	
		Phone								
		City, ST, Zip								
		Email address								
		Date Bid Rec'd	08/01/14		08/01/14		07/31/14		07/31/14	
		Terms	Net:60		Net:60		Net:60		Net:60	
Notes:										
		Quantity	Unit Price	Extended	Unit Price	Extended	Unit Price	Extended	Unit Price	Extended
Cost including all taxes and fees, to analyze for Total Suspended Solids		3	\$ 15.00	\$ 45.00	\$ 26.00	\$ 78.00	\$ 65.00	\$ 195.00	\$ 12.00	\$ 36.00
Page 1 total		1	\$ 2,400.00	\$ 2,400.00	\$ 2,590.80	\$ 2,590.80	\$ 2,619.00	\$ 2,619.00	\$ 2,019.00	\$ 2,019.00
Page 2 total		1	\$ 1,350.00	\$ 1,350.00	\$ 1,854.00	\$ 1,854.00	\$ 1,419.00	\$ 1,419.00	\$ 1,092.00	\$ 1,092.00
				\$ -		\$ -		\$ -		\$ -
				\$ -		\$ -		\$ -		\$ -
				\$ -		\$ -		\$ -		\$ -
				\$ -		\$ -		\$ -		\$ -
Tax (MUST include Tax)				\$ -		\$ -		\$ -		\$ -
Total				\$ 3,795.00		\$ 4,522.80		\$ 4,233.00		\$ 3,147.00
Recommended Vendor:										
Basis For Recommendation: (check all that apply) <input type="checkbox"/> Best Value per RFQ <input type="checkbox"/> Best Technically Accepted Supplier <input type="checkbox"/> Sole Source <input type="checkbox"/> Other(explain)										
Justification / Explanation for Award: (Must Complete)										



ATTACHMENT A

SCHEDULE OF PRICING

ITEM	DESCRIPTION	\$ PER UNIT	TOTAL PRICE
1.1	<u>Cost including all taxes and fees, to analyze for Total RCRA 8 Metals</u>	<u>\$ 70 1X3 SAMPLES =</u>	<u>\$ 210.00</u>
1.2	<u>Cost including all taxes and fees, to analyze for TCLP RCRA 8 Metals</u>	<u>\$ 70 1X3 SAMPLES =</u>	<u>\$ 210.00</u>
1.3	<u>Cost including all taxes and fees, to analyze for Total Pest & Herb</u>	<u>\$ 180 1X3 SAMPLES =</u>	<u>\$ 540.00</u>
1.4	<u>Cost including all taxes and fees, to analyze for TCLP Pest & Herb</u>	<u>\$ 180 1X3 SAMPLES =</u>	<u>\$ 540.00</u>
1.5	<u>Cost including all taxes and fees, to analyze for Total VOC</u>	<u>\$ 65 1X3 SAMPLES =</u>	<u>\$ 195.00</u>
1.6	<u>Cost including all taxes and fees, to analyze for TCLP VOC</u>	<u>\$ 90 1X3 SAMPLES =</u>	<u>\$ 270.00</u>
1.7	<u>Cost including all taxes and fees, to analyze for Total SVOC</u>	<u>\$ 145 1X3 SAMPLES =</u>	<u>\$ 435.00</u>
1.8	<u>Cost including all taxes and fees, to analyze for TCLP SVOC</u>	<u>\$ 155 1X3 SAMPLES =</u>	<u>\$ 465.00</u>
1.9	<u>Cost including all taxes and fees, to analyze for PH</u>	<u>\$ 10 1X3 SAMPLES =</u>	<u>\$ 30.00</u>
1.10	<u>Cost including all taxes and fees, to analyze for Flashpoint</u>	<u>\$ 20 1X3 SAMPLES =</u>	<u>\$ 60.00</u>
1.11	<u>Cost including all taxes and fees, to analyze for Reactive CN/ Sulfide</u>	<u>\$ 50 1X3 SAMPLES =</u>	<u>\$ 150.00</u>
1.12	<u>Cost including all taxes and fees, to analyze for Total PCBs</u>	<u>\$ 55 1X3 SAMPLES =</u>	<u>\$ 165.00</u>



ENVIRONMENTAL RESTORATION, LLC
ERRS REGION 2
CD2-84 ANALYTICAL
DUE AUGUST 1, 2014 10 AM EASTERN TIME
REQUEST FOR QUOTATION

1.13	Cost including all taxes and fees, to analyze for TPH NJ EPH Non Fractionated	\$ <u>65</u> 1X3 SAMPLES =	\$ <u>195.00</u>
1.14	Cost including all taxes and fees, to analyze for DRO, GRO	\$ <u>95</u> 1X3 SAMPLES =	\$ <u>285.00</u>
1.15	Cost including all taxes and fees, to analyze for Total Suspended Solids (TSS)	\$ <u>15</u> 1X3 SAMPLES =	\$ <u>45.00</u>
ADDITIONAL INFORMATION: 3-DAY TURNAROUND SURCHARGE: <u>50</u> % * 48-HOUR TURNAROUND SURCHARGE: <u>100</u> %			
6	Business Classification: (Check all that apply)	Large Business <input checked="" type="checkbox"/> Small Business <input type="checkbox"/> 8(a) Business <input type="checkbox"/> Woman Owned Small Business <input type="checkbox"/> Small Disadvantage Business <input type="checkbox"/> Certified HUB Zone Business <input type="checkbox"/> Service Disabled Veterans Small Business <input type="checkbox"/>	

Please refer to RFQ# CD2-84-03 regarding correspondence to your quotation. Any other information obtained for bidding purposes or provided herein will not be binding.

Company Name: Test America Laboratories, Inc Date: _____

Submitted By: David Lissy (Signature) Email: David.Lissy@testamericainc.com

Primary Contact: Kristin Beebe (Print Name) Telephone: 732-549-3900

Secondary Contact: _____ (Print Name) Telephone: 732-549-3900

* TCLP need minimum of 3 day T/A



ENVIRONMENTAL RESTORATION, LLC
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DUE AUGUST 1, 2014 10 AM EASTERN TIME

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ATTACHMENT A

SCHEDULE OF PRICING

ITEM	DESCRIPTION	\$ PER UNIT	TOTAL PRICE
1.1	<u>Cost including all taxes and fees, to analyze for</u> Total RCRA 8 Metals	<u>\$ 73.50 / X3 SAMPLES =</u>	<u>\$ 220.50</u>
1.2	<u>Cost including all taxes and fees, to analyze for</u> TCLP RCRA 8 Metals	<u>\$ 65.00 / X3 SAMPLES =</u>	<u>\$ 195.00</u>
1.3	<u>Cost including all taxes and fees, to analyze for</u> Total Pest & Herb	<u>\$ 227.00 / X3 SAMPLES =</u>	<u>\$ 681.00</u>
1.4	<u>Cost including all taxes and fees, to analyze for</u> TCLP Pest & Herb	<u>\$ 263.10 / X3 SAMPLES =</u>	<u>\$ 789.30</u>
1.5	<u>Cost including all taxes and fees, to analyze for</u> Total VOC	<u>\$ 45.00 / X3 SAMPLES =</u>	<u>\$ 135.00</u>
1.6	<u>Cost including all taxes and fees, to analyze for</u> TCLP VOC	<u>\$ 65.00 / X3 SAMPLES =</u>	<u>\$ 195.00</u>
1.7	<u>Cost including all taxes and fees, to analyze for</u> Total SVOC	<u>\$ 125.00 / X3 SAMPLES =</u>	<u>\$ 375.00</u>
1.8	<u>Cost including all taxes and fees, to analyze for</u> TCLP SVOC	<u>\$ 155.00 / X3 SAMPLES =</u>	<u>\$ 465.00</u>
1.9	<u>Cost including all taxes and fees, to analyze for</u> PH	<u>\$ 5.00 / X3 SAMPLES =</u>	<u>\$ 15.00</u>
1.10	<u>Cost including all taxes and fees, to analyze for</u> Flashpoint	<u>\$ 28.00 / X3 SAMPLES =</u>	<u>\$ 84.00</u>
1.11	<u>Cost including all taxes and fees, to analyze for</u> Reactive CN/ Sulfide	<u>\$ 98.00 / X3 SAMPLES =</u>	<u>\$ 294.00</u>
1.12	<u>Cost including all taxes and fees, to analyze for</u> Total PCBs	<u>\$ 51.00 / X3 SAMPLES =</u>	<u>\$ 153.00</u>



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1.13	<u>Cost including all taxes and fees, to analyze for TPH</u> NJ DEP BPH	<u>\$ 200.00 / X 3 SAMPLES =</u>	<u>\$ 600.00</u>
1.14	<u>Cost including all taxes and fees, to analyze for DRO, GRO</u>	<u>\$ 81.00 / X 3 SAMPLES =</u>	<u>\$ 243.00</u>
1.15	<u>Cost including all taxes and fees, to analyze for Total Suspended Solids (TSS)</u>	<u>\$ 26.00 / X 3 SAMPLES =</u>	<u>\$ 78.00</u>
ADDITIONAL INFORMATION: 3-DAY TURNAROUND SURCHARGE: <u>2X</u> % 48-HOUR TURNAROUND SURCHARGE: <u>3X</u> %			
6	Business Classification: (Check all that apply)	<input type="checkbox"/> Large Business <input type="checkbox"/> Small Business <input type="checkbox"/> 8(a) Business <input type="checkbox"/> Woman Owned Small Business <input type="checkbox"/> Small Disadvantage Business <input type="checkbox"/> Certified HUB Zone Business <input type="checkbox"/> Service Disabled Veterans Small Business	

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Company Name: EMSL Analytical, Inc.

Date: 8/1/14

Submitted By:

[Signature]

Email: rdemalo@emsl.com

Primary Contact:

David Prince
[Print Name]

Telephone: 800-220-3675

Secondary Contact:

Daniel B. Kocher
[Print Name]

Telephone: 800-220-3675

You have requested Terra Core Samplers for the Volatiles in soil sampling. We can provide the encore soil samplers. Each encore sampler costs \$10, and you would be required to use three Encore Samplers per sample

** Concrete samples must be crushed to be able to fit through a 5 micron sieve. If we receive concrete samples that require additional crushing there will be a fee of \$50.00 per sample**

We will pick up the shipping to ship sampling bottles and other available media for ground delivery. If you require quicker than ground delivery Environmental Restoration, LLC will incur the shipping charge. We will not pick up the shipping for return samples but we can arrange a courier pick up



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SCHEDULE OF PRICING

ITEM	DESCRIPTION	\$ PER UNIT	TOTAL PRICE
1.1	<u>Cost including all taxes and fees</u> , to analyze for Total RCRA 8 Metals	<u>\$ 120</u> 1X3 SAMPLES =	\$ <u>360</u>
1.2	<u>Cost including all taxes and fees</u> , to analyze for TCLP RCRA 8 Metals	<u>\$ 160</u> 1X3 SAMPLES =	\$ <u>480</u>
1.3	<u>Cost including all taxes and fees</u> , to analyze for Total Pest & Herb	<u>\$ 85</u> 1X3 SAMPLES =	\$ <u>255</u>
1.4	<u>Cost including all taxes and fees</u> , to analyze for TCLP Pest & Herb	<u>\$ 85</u> 1X3 SAMPLES =	\$ <u>255</u>
1.5	<u>Cost including all taxes and fees</u> , to analyze for Total VOC	<u>\$ 95</u> 1X3 SAMPLES =	\$ <u>285</u>
1.6	<u>Cost including all taxes and fees</u> , to analyze for TCLP VOC	<u>\$ 140</u> 1X3 SAMPLES =	\$ <u>420</u>
1.7	<u>Cost including all taxes and fees</u> , to analyze for Total SVOC	<u>\$ 188</u> 1X3 SAMPLES =	\$ <u>564</u>
1.8	<u>Cost including all taxes and fees</u> , to analyze for TCLP SVOC	<u>\$ 188</u> 1X3 SAMPLES =	\$ <u>564</u>
1.9	<u>Cost including all taxes and fees</u> , to analyze for PH	<u>\$ 5</u> 1X3 SAMPLES =	\$ <u>15</u>
1.10	<u>Cost including all taxes and fees</u> , to analyze for Flashpoint	<u>\$ 50</u> 1X3 SAMPLES =	\$ <u>150</u>
1.11	<u>Cost including all taxes and fees</u> , to analyze for Reactive CN/ Sulfide	<u>\$ 25</u> 1X3 SAMPLES =	\$ <u>75</u>
1.12	<u>Cost including all taxes and fees</u> , to analyze for Total PCBs	<u>\$ 25</u> 1X3 SAMPLES =	\$ <u>75</u>



ENVIRONMENTAL RESTORATION, LLC
ERRS REGION 2
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1.13	Cost including all taxes and fees, to analyze for TPH <i>NJ EPH non-fractionated</i>	\$ <u>65</u> X 3 SAMPLES =	\$ <u>195</u>
1.14	Cost including all taxes and fees, to analyze for DRO, GRO <i>DRO covered under EPH</i>	\$ <u>115</u> X 3 SAMPLES =	\$ <u>345</u>
1.15	Cost including all taxes and fees, to analyze for Total Suspended Solids (TSS)	\$ <u>10</u> X 3 SAMPLES =	\$ <u>30</u>
ADDITIONAL INFORMATION: 3-DAY TURNAROUND SURCHARGE: <u>50</u> % 48-HOUR TURNAROUND SURCHARGE: <u>100</u> %			
6	Business Classification: (Check all that apply)	Large Business <input type="checkbox"/> Small Business <input checked="" type="checkbox"/> 8(a) Business <input type="checkbox"/> Woman Owned Small Business <input type="checkbox"/> Small Disadvantage Business <input type="checkbox"/> Certified HUB Zone Business <input type="checkbox"/> Service Disabled Veterans Small Business <input type="checkbox"/>	

EnCore sample device # 9/x 3 samples @ 27

Please refer to RFQ# CD2-84-03 regarding correspondence to your quotation. Any other information obtained for bidding purposes or provided herein will not be binding.

Company Name: New Jersey Analytical Labs Date: 7/29/14

Submitted By: L Moulton [Signature] Email: L Moulton@NJSAL.com

Primary Contact: Layne Moulton [Print Name] Telephone: 609-737-3760

Secondary Contact: George Latham [Print Name] Telephone: 609-737-3477 x306



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SCHEDULE OF PRICING

ITEM	DESCRIPTION	\$ PER UNIT	TOTAL PRICE
1.1	<u>Cost including all taxes and fees, to analyze for Total RCRA 8 Metals</u>	\$ <u>49</u> /X 3 SAMPLES =	\$ <u>147</u> #'
1.2	<u>Cost including all taxes and fees, to analyze for TCLP RCRA 8 Metals</u>	\$ <u>64</u> /X 3 SAMPLES =	\$ <u>192</u>
1.3	<u>Cost including all taxes and fees, to analyze for Total Pest & Herb</u>	\$ <u>135</u> /X 3 SAMPLES =	\$ <u>405</u>
1.4	<u>Cost including all taxes and fees, to analyze for TCLP Pest & Herb</u>	\$ <u>15.5</u> /X 3 SAMPLES =	\$ <u>465</u>
1.5	<u>Cost including all taxes and fees, to analyze for Total VOC</u>	\$ <u>60</u> /X 3 SAMPLES =	\$ <u>180</u>
1.6	<u>Cost including all taxes and fees, to analyze for TCLP VOC</u>	\$ <u>75</u> /X 3 SAMPLES =	\$ <u>225</u>
1.7	<u>Cost including all taxes and fees, to analyze for Total SVOC</u>	\$ <u>135</u> /X 3 SAMPLES =	\$ <u>405</u>
1.8	<u>Cost including all taxes and fees, to analyze for TCLP SVOC</u>	\$ <u>150</u> /X 3 SAMPLES =	\$ <u>450</u>
1.9	<u>Cost including all taxes and fees, to analyze for PH</u>	\$ <u>3</u> /X 3 SAMPLES =	\$ <u>9</u>
1.10	<u>Cost including all taxes and fees, to analyze for Flashpoint</u>	\$ <u>13</u> /X 3 SAMPLES =	\$ <u>39</u>
1.11	<u>Cost including all taxes and fees, to analyze for Reactive CN/ Sulfide</u>	\$ <u>30</u> /X 3 SAMPLES =	\$ <u>90</u>
1.12	<u>Cost including all taxes and fees, to analyze for Total PCBs</u>	\$ <u>45</u> /X 3 SAMPLES =	\$ <u>135</u>



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1.13	Cost including all taxes and fees, to analyze for TPH <i>* Assumes method 1604A</i>	\$ <u>35</u> X 3 SAMPLES =	\$ <u>105</u>
1.14	Cost including all taxes and fees, to analyze for DRO, GRO	\$ <u>88</u> X 3 SAMPLES =	\$ <u>264</u>
1.15	Cost including all taxes and fees, to analyze for Total Suspended Solids (TSS)	\$ <u>12</u> X 3 SAMPLES =	\$ <u>36</u>
ADDITIONAL INFORMATION: 3-DAY TURNAROUND SURCHARGE: <u>30</u> % 48-HOUR TURNAROUND SURCHARGE: <u>40</u> %			
6	Business Classification: (Check all that apply)	Large Business <input type="checkbox"/> Small Business <input checked="" type="checkbox"/> 8(a) Business <input type="checkbox"/> Woman Owned Small Business <input type="checkbox"/> Small Disadvantage Business <input type="checkbox"/> Certified HUB Zone Business <input type="checkbox"/> Service Disabled Veterans Small Business <input type="checkbox"/>	

Please refer to RFQ# CD2-84-03 regarding correspondence to your quotation. Any other information obtained for bidding purposes or provided herein will not be binding.

Company Name: York Analytical Labs Date: 7/31/14

Submitted By: [Signature] Email: raugusta@yorklab.com

Primary Contact: Richard August Telephone: 203 325 1371 ext 834

Secondary Contact: Lidya Gulizla Telephone: 203 325 1371 ext 833